



iFL News

www.inverterfusion.com

NEW PARENT!

Another dynamic year in the short history of Inverter Fusion Ltd. The business was acquired by the Eurotech Group in July 2006 and the company relocated to Devon in September. The company now finally has the support and resource necessary to fulfil its potential and create a new internationally recognised brand in the Welding market.

NEW PLACE!

The company is now fully operational out of its new premises in Honiton and we are proud to announce that we have already achieved a record order intake and a record output. The additional support from the group has allowed far greater resource for material and we have for the first time in our history all products in our range in **STOCK** awaiting your orders and **immediate delivery**.

NEW PROMISE!

We are now so confident of our ability to manufacture our products on time, not just today but at all times that we promise to despatch any portable Fusion machine within 3 working days of your order, and most times from stock on the same day.

NEW PEOPLE!

Yes we have additions to our team, most of our customers who have talked to us in recent months will already know the lovely **Charli**, our new friendly welcome on the phone. Of course you all know **Graham** who has relocated to Devon to run the operation, and who remains

the constant link from the very beginning. We still retain the services of **John** who originally designed the inverter, and we also now have **Richard** looking after all Service requirements.

NEW PRODUCTS!

Fusion AC/DC

The most eagerly awaited **FUSION AC/DC** that I appreciate we have been talking about for the best part of a year now in terms of being available, is now finally in production. We are now taking **advance orders** for delivery during March. Make sure your order is in because demand is high and the first production batch is nearly sold.

There are exciting new to Fusion features in the AC/DC, as well as producing precisely controlled AC output there is a newly designed Power Factor Correction circuit within the unit. Improving the power factor from .7 as in our DC range to .99 giving the same high output, but importantly with a smaller current draw from the mains. The Fusion AC/DC will weld Aluminium, Steel, CrNi, Nickel, or Copper with a sheet thickness of between 0.2mm to 6mm

- **AC TIG welding range 5 - 210A 50% duty cycle**
- **AC output at 100% duty cycle 140A (40 degrees C)**
- **DC output for Electrode welding 170A**
- **Fuse rating 16A**
- **Fusion Toughened Nylon Case**
- **Weight 9kg**

Fusion 220PHF

The new Fusion **220PHF** is planned for release in April of this year.

This new up-rated version of our current flagship 200PHF, has: -

- **5 - 220A TIG output**
- **20 - 190 MMA Output**
- **6 - User Controlled Programs**

The new programs will include a factory default setting to help to improve fault diagnosis, and it also has **User Controlled Programs** to allow the storage of your own preferred settings.

Coming this Summer

New improvements to our innovative styling! I believe you will all fully approve.

NEW PARTNERS!

As already highlighted being part of a strong group brings significant benefits not least the resurgence of Research and Development being able to design new products. But as we all know this takes time, so with Eurotech-Group plc partners in the Far East we are planning to expand our range by importing new products that are not currently in our own development plans. This will give you our dealers a more complete range to sell.

We also plan to offer a wider range of TIG torches as well as Electrode holders, and for the first time we are going to introduce Welding Safety Helmets, Welding Gloves, and other products to provide to you, our dealers a one stop shop approach.

NEW PROMOTIONS!

We firmly believe that seeing is believing so we are now in the process of planning our promotions for 2007.

We are looking at several shows around the country to promote the range, and we shall be very interested in supporting our dealers in any promotions or exhibitions that they are planning to stage that include the **iFL** product range.

Please Contact Graham Hill at our offices in Honiton to discuss your plans further.

Finally when we were discussing the plans for 2007 with the board, Kelvin Leigh the Managing Director of Eurotech Group Plc said

“After years of building a group of companies who supply technical parts and services to the Electronics Industry how exciting it is to be manufacturing and selling our own end user product”

Knowing the man I think that bodes very well for the future of Inverter Fusion and you its Trade Partners around the UK.

Talk to you in the summer!!



Leaders through technology

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